

## Message Text

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16

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

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R 062245Z MAR 75

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 6563

INFO AMCONSUL GUADALAJARA UNN

AMCONSUL MONTERREY UNN

UNCLAS MEXICO 2023

E.O. 11652: N/A

TAGS: BEXP, MX

SUBJECT: VISIT OF CHARLES T. WHITE, JR., ADVANCE OFFICER

GEORGIA TRADE TREK VI

REF: STATE 274093; MEXICO 1292; STATE 044292

FOR COMMERCE

1. WHITE COMPLETED TWO DAY VISIT DURING WHICH CATALOGS HE HAND CARRIED WERE SUBMITTED TO IMPORT LICENSE COMMITTEES OF SECRETARIAT OF INDUSTRY AND COMMERCE FOR OPINION ON IMPORTABILITY OF PRODUCTS.

2. FOLLOWING ARE RESULTS OF IMPORT COMMITTEE VISIT:

- A) GEORGIA DUCK AND CORDAGE PRODUCTS CANNOT BE IMPORTED. IF COMPANY WISHES TO PURSUE POSSIBLE JOINT VENTURE (WITH MAXIMUM 49 O/O EQUITY) OR LICENSING AGREEMENT, SUGGEST JOIN MISSION.
- B) SOUTHWIRE CORP. MAJORITY CAN BE IMPORTED.
- C) IROC, INC. SOME PRODUCTS POSSIBLE CAN BE IMPORTED, OTHERS NOT. FOR INSTANCE, COMBINES YES, TRACTORS AND DUMP TRUCKS PROBABLY NO. IMPORTABILITY DEPENDS ON PARTICULAR TYPE OF EACH ITEM.
- D) DAVIDSEN-KENNEDY. RAILROAD EQUIPMENT SHOWN IN BROCHURE CAN BE IMPORTED. EDIBLE OIL INDUSTRY EQUIPMENT IS UNCERTAIN, SUBJECT TO OPINION OF MEXICAN ASSOCIATION OF MANUFACTURERS OF VEGETABLE OILS. ONE TYPE OF MILL IS IMPORTABLE, REMAINDER NOT.

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E) HARLAND COMPANY. CHECK PAPER CAN BE IMPORTED ACCORDING TO

WHITE, WHO TALKED WITH COMMITTEE MEMBER. INKS DOUBTFUL.  
F) DEAN. NO CATALOGS SENT. IMPOSSIBLE TO OBTAIN OPINION.  
TREE PLANTING EQUIPMENT CAN BE IMPORTED IF ALL ONE UNIT,  
INCLUDING TRACTOR. TRACTORS ARE MADE IN MEXICO AND LICENSES  
FOR IMPORT CAN BE OBTAINED ONLY IN SPECIAL CIRCUMSTANCES.  
G) J. FRANK MYERS. LACK OF INFORMATION RE TYPES OF PRODUCTS  
PRECLUDES OPINION.  
H) REST NOT SEEKING TO EXPORT TO MEXICO AND THEREFORE  
PRESENT NO PROBLEM. INVESTMENT POSSIBILITIES ARE SUBJECT  
TO INVESTMENT AND TRANSFERENCE OF TECHNOLOGY LEGISLATION.

3. 8:30 A.M. BREAKFAST BRIEFING HAS BEEN SCHEDULED FOR APRIL  
21 THROUGH COURTESY OF AMERICAN CHAMBER OF COMMERCE.

4. RECEPTION BY AMBASSADOR JOVA AT RESIDENCE SCHEDULED FOR  
APRIL 21 AT 7:30 P.M.

5. WILL SCHEDULE, IF POSSIBLE, LUNCHEON WITH MEXICAN INSTITUTE  
OF FOREIGN TRADE ON TUESDAY, APRIL 22.

6. SECRETARY HAS BEEN CONTRACTED TO BEGIN SETTING UP APPOINTMENTS  
AND PREPARE MAILING OF MISSION BROCHURES.

7. WHITE FOLLOWING SCHEDULE TO GUADALAJARA AND MONTERREY AND  
PLANS TO RETURN TO MEXICO LATE NEXT WEEK WITH SUFFICIENT NUMBERS  
OF MISSION CATALOGS. SUGGEST HE ALSO BRING SEVERAL SETS OF  
INDUSTRY CATALOGS FOR OUR USE IN SCHEDULING APPOINTMENTS FOR  
MEMBERS OF MISSION.

8. ALSO SUGGEST THAT CARTERON ACCOMPANY WHITE ON RETURN TO  
AID IN SETTING UP ARRANGEMENTS.  
JOVA

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